Madison, Wisconsin

#### FINANCIAL STATEMENTS

Including Independent Auditors' Report

As of December 31, 2017 and From the Date of Creation Through December 31, 2017

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#### INDEPENDENT AUDITORS' REPORT

To the Common Council City of Madison Madison, Wisconsin

#### **Report on the Financial Statements**

We have audited the accompanying Balance Sheet, Historical Summary of Project Costs, Project Revenues, and Net Cost to be Recovered Through Tax Increments and Historical Summary of Sources, Uses, and Status of Funds of the City of Madison's Tax Incremental District No. 47 (the "District") as of December 31, 2017 and from the date of creation through December 31, 2017, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of City of Madison's Tax Incremental District No. 47 and the net project costs to be recovered through tax increments as of December 31, 2017 and the sources, uses, and status of funds from the date of creation through December 31, 2017, in accordance with accounting principles generally accepted in the United States of America.



#### Emphasis of Matter

As discussed in Note 1, the financial statements present only the transactions of City of Madison's Tax Incremental District No. 47 and do not purport to, and do not, present fairly the financial position of the City of Madison, Wisconsin, as of December 31, 2017, and the changes in financial position, or, where applicable, cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

#### Other Matters

#### Required Supplementary Information

Management has omitted the managements discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the financial statements. Such missing information, although not a part of the financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the financial statements in an appropriate operational, economic, or historical context. Our opinion on the financial statements is not affected by this missing information.

#### Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements that collectively comprise the City of Madison's Tax Incremental District No. 47's financial statements. The supplementary information as listed in the table of contents is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the supplementary information is fairly stated in all material respects, in relation to the financial statements as a whole.

#### Report on Other Legal and Regulatory Requirements

Baker Tilly Virchaw & rause, LLP

We have also issued our report dated July 17, 2018 on our tests of its compliance with Wisconsin State Statutes Section 66.1105. The purpose of that report is to describe the scope of our testing of compliance and the results of that testing, and not to provide an opinion on compliance.

Madison, Wisconsin July 17, 2018

#### BALANCE SHEET As of December 31, 2017

	Capital Projects Fund			
ASSETS	<u>\$</u>			
LIABILITIES AND FUND BALANCE (DEFICIT) Liabilities Advances from city capital project fund	\$	7,819		
Fund Balance (deficit) Unassigned (deficit)		(7,819)		
TOTAL LIABILITIES AND FUND BALANCE (DEFICIT)	\$			

HISTORICAL SUMMARY OF PROJECT COSTS, PROJECT REVENUES AND NET COST TO BE RECOVERED THROUGH TAX INCREMENTS From the Date of Creation Through December 31, 2017

PROJECT COSTS  Administration Professional services Developer payments Debt issuance costs  Total Project Costs	\$	13,885 309 595,000 2,829 612,023
PROJECT REVENUES  Miscellaneous revenue Investment income  Total Project Revenues		2,975 570 3,545
NET COST TO BE RECOVERED THROUGH TAX INCREMENTS – DECEMBER 31, 2017	<u>\$</u>	608,478
RECONCILIATION OF RECOVERABLE COSTS  G.O. debt  Add: Fund balance deficit	\$	600,659 7,819
NET COST TO BE RECOVERED THROUGH TAX INCREMENTS – DECEMBER 31, 2017	<u>\$</u>	608,478

HISTORICAL SUMMARY OF SOURCES, USES, AND STATUS OF FUNDS From the Date of Creation Through December 31, 2017

SOURCES OF FUNDS  Miscellaneous revenue Investment income Long-term debt issued  Total Sources of Funds	\$ 2,975 570 600,659 604,204
USES OF FUNDS Administration	13,885
Professional services	309
Developer payments	595,000
Debt issuance costs	 2,829
Total Uses of Funds	 612,023
FUND BALANCE (DEFICIT) – DECEMBER 31, 2017	\$ (7,819)

NOTES TO FINANCIAL STATEMENTS
As of December 31, 2017 and From the Date of Creation Through December 31, 2017

#### NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies of the City of Madison's Tax Incremental District No. 47 (the "District") conform to accounting principles as applicable to governmental units and as defined by Wisconsin Statutes Section 66.1105.

The City of Madison has implemented accounting principles generally accepted in the United States of America to the extent they apply in determining the scope of the activity of Tax Incremental District No. 47. The accompanying financial statements reflect all the significant operations of the City of Madison's Tax Incremental District No. 47. The accompanying financial statements do not include the full presentation of the City of Madison.

#### A. DESCRIPTION OF FUND STRUCTURE AND LONG-TERM DEBT

This report contains the financial information of the City of Madison's Tax Incremental District No. 47. The summary statements were prepared from data recorded in the following City of Madison fund and long-term debt:

Capital Projects Fund

Detailed descriptions of the purpose of this fund and long-term debt can be found in the City of Madison's basic financial statements.

The data was consolidated for purposes of this report. Therefore, the amounts shown in the accompanying statements will not directly correlate with amounts shown in the basic financial statements.

The District was created under the provisions of Wisconsin Statute Section 66.1105. The purpose of that section is to allow a municipality to recover development and improvement costs in a designated area from the property taxes generated on the increased value of the property after the creation date of the District. The tax on the increased value is called a tax increment.

The statutes allow the municipality to collect tax increments until the net project cost has been fully recovered, or until 20 years after the creation date, whichever occurs first. Project costs uncollected at the dissolution date are absorbed by the City of Madison. Project costs may be incurred up to five years before the unextended termination date of the District.

	Creation Date	Last Year to Incur Project Costs	Last Year to Collect Increment
Tax Incremental District No. 47	January 1, 2017	September 19, 2032	2038

NOTES TO FINANCIAL STATEMENTS
As of December 31, 2017 and From the Date of Creation Through December 31, 2017

#### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (cont.)**

#### B. BASIS OF ACCOUNTING

The modified accrual basis of accounting was followed in the preparation of these statements. Under the modified accrual basis of accounting, revenues are recorded when susceptible to accrual; i.e., both measurable and available. Available means collectible within the current period or soon enough thereafter to be used to pay liabilities of the current period. Project costs, other than interest on long-term debt, are recorded when the related fund liability is incurred.

District increments are recorded as revenues in the year due. Intergovernmental aids and grants are recognized as revenues in the period the related expenditures are incurred, if applicable, or when the District is entitled to the aids.

Other general revenues are recognized when received in cash or when measurable and available under the criteria described above.

#### C. USE OF ESTIMATES

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### D. MEASUREMENT FOCUS

The measurement focus of all governmental funds is the funds flow concept. Under the funds flow concept, sources and uses of financial resources, including capital outlays, debt proceeds and debt retirements are reflected in operations. Resources not available to finance expenditures and commitments of the current period are recognized as unavailable or unearned revenue or as nonspendable fund equity. Liabilities for claims, judgments, compensated absences and pension contributions which will not be currently liquidated using expendable available financial resources are shown in the long-term debt footnote disclosure. The related expenditures are recognized when the liabilities are liquidated.

#### E. PROJECT PLAN BUDGET

The estimated revenues and expenditures of the District are adopted in the project plan. Those estimates are for the entire life of the District, and may not be comparable to interim results presented in this report.

NOTES TO FINANCIAL STATEMENTS
As of December 31, 2017 and From the Date of Creation Through December 31, 2017

#### **NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES** (cont.)

#### F. LONG-TERM DEBT

Short-term liabilities are recorded as fund liabilities. All other long-term liabilities are shown in the long-term debt footnote disclosure.

Proceeds of long-term debt issues not recorded as fund liabilities are reflected as "Sources of Funds" in the operating statement of the recipient fund. Retirement of these issues is reported as an expenditure in the year in which the debt matures or is repaid, whichever is earlier.

#### G. CLAIMS AND JUDGMENTS

Claims and judgments are recorded as liabilities if all the conditions of Governmental Accounting Standards Board pronouncements are met. The liability and expenditure for claims and judgments is only reported in governmental funds if it has matured. Claims and judgments are disclosed in the long-term debt footnote when the related liabilities are incurred.

#### **NOTE 2 – CASH AND TEMPORARY INVESTMENTS**

The District invests its funds in accordance with the provisions of the Wisconsin Statutes 66.0603(1m) and 67.11(2).

Investments are stated at fair value, which is the amount at which an investment could be exchanged in a current transaction between willing parties. Fair values are based on quoted market prices. No investments are reported at amortized cost. Adjustments necessary to record investments at fair value are recorded in the operating statement as increases or decreases in investment income.

The District, as a fund of the City of Madison, maintains separate and common cash and investment accounts at the same financial institutions utilized by the City of Madison. Federal depository insurance and the State of Wisconsin Guarantee fund insurance apply to the City of Madison as an individual municipality, and, accordingly, the amount of insured funds is not determinable for the District.

#### NOTE 3 – LONG-TERM DEBT

#### A. GENERAL OBLIGATION DEBT

All general obligation notes payable are backed by the full faith and credit of the City of Madison. Notes borrowed to finance District expenditures will be retired by tax increments accumulated by the District capital projects fund. If those revenues are not sufficient, payments will be made by future tax levies.

### NOTES TO FINANCIAL STATEMENTS As of December 31, 2017 and From the Date of Creation Through December 31, 2017

#### NOTE 3 - LONG-TERM DEBT (cont.)

#### A. GENERAL OBLIGATION DEBT (cont.)

<u>Title of Issue</u>	Date of Issue	Due Date	Interest Rates	Original Indebted- ness		Re <sub>l</sub>	paid	Balance 2-31-17
G.O. Promissory Notes	10-19-17	10-01-27	2.15-2.65%	\$	600,659	\$		\$ 600,659
Totals				\$	600,659	\$		\$ 600,659

Aggregate maturities of all long-term debt relating to the District are as follows:

Calendar <u>Year</u>	F	Principal	Interest		Totals		
2018	\$	60,066	\$	13,039	\$	73,105	
2019		60,066		12,434		72,500	
2020		60,066		11,142		71,208	
2021		60,066		9,851		69,917	
2022		60,066		8,559		68,625	
2023		60,066		7,268		67,334	
2024		60,066		5,977		66,043	
2025		60,066		4,595		64,661	
2026		60,066		3,123		63,189	
2027		60,065		1,592		61,657	
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Totals	<u>\$</u>	600,659	\$	77,580	\$	678,239	

#### NOTE 4 - ADVANCES FROM CITY CAPITAL PROJECTS FUND

The general fund advances funds to the District when the District is in a negative cash position. The general fund charges the District interest on the advance based on the outstanding advance balance at the end of the year at a rate based on the cost of funds to the City of Madison. No repayment schedule has been established. The advance balance outstanding as of December 31, 2017 is \$7,819.

#### **NOTE 5 – GUARANTEED REVENUE**

The City of Madison has entered into a development agreement with Extreme Engineering Solutions, Inc. (the "developer"). The agreement guarantees that the developer shall pay the difference between the guaranteed tax increment and the tax increment actually levied. The guarantee obligation shall terminate when the City of Madison has collected from the tax increment generated from the District or been paid under this agreement the full amount of the project costs of not less than \$595,000.

SUPPLEMENTARY INFORMATION

DETAILED SCHEDULE OF SOURCES, USES, AND STATUS OF FUNDS From the Date of Creation Through December 31, 2017

SOURCES OF FUNDS	2017	Totals	Project Plan Estimate
Tax increments	\$ -	\$ -	\$ 3,838,000
Miscellaneous revenue	2,975	2,975	Ψ 3,030,000
Investment income	570	570	_
Long-term debt issued	600,659	600,659	3,000,000
Total Sources of Funds	604,204	604,204	6,838,000
USES OF FUNDS			
Administration	13,885	13,885	500,000
Professional services	309	309	-
Developer payments	595,000	595,000	2,500,000
Debt issuance costs	2,829	2,829	-
Principal on long-term debt	-	-	3,000,000
Interest on long-term debt			838,000
Total Uses of Funds	612,023	612,023	6,838,000
FUND BALANCE (DEFICIT) - DECEMBER 31, 2017		\$ (7,819)	

# DETAILED SCHEDULE OF ADMINISTRATION AND PROFESSIONAL SERVICES EXPENDITURES AND DEVELOPER PAYMENTS From the Date of Creation Through December 31, 2017

	 Actual	 Project Plan Estimate
Administration and Professional Services Expenditures and Developer Payments		
Development loans	\$ 595,000	\$ 2,500,000
Administration and professional services	 14,194	 500,000
TOTAL	\$ 609,194	\$ 3,000,000



#### INDEPENDENT AUDITORS' REPORT ON COMPLIANCE

To the Common Council City of Madison Madison, Wisconsin

We have audited the accompanying Balance Sheet, Historical Summary of Project Costs, Project Revenues and Net Cost to be Recovered Through Tax Increments and the related Historical Summary of Sources, Uses and Status of Funds of the City of Madison, Wisconsin Tax Incremental District No. 47 (the "District") as of December 31, 2017 and from the date the District was created through December 31, 2017 and have issued our report thereon dated July 17, 2018. We conducted our audit in accordance with auditing standards generally accepted in the United States of America.

In connection with our audit, we noted that the District failed to comply with the following requirement of Wisconsin State Statutes Section 66.1105:

1. The Joint Review Board meeting to select a public member and elect the chairperson was held after the public hearing.

Our audit was not directed primarily toward obtaining knowledge as to whether the District failed to comply with Wisconsin State Statutes Section 66.1105, insofar as it relates to accounting matters. Accordingly, had we performed additional procedures, other matters may have come to our attention regarding noncompliance with the above-referenced statute, insofar as it relates to accounting matters.

This report is intended solely for the information and use of the common council, management, and the overlapping taxing districts and is not intended to be, and should not be, used by anyone other than the specified parties.

Madison, Wisconsin July 17, 2018

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