

# Room Tax Commission

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## *Agency Overview*

### Agency Mission

The agency's mission is to promote Madison as a destination through marketing and promotional efforts.

### Agency Overview

Starting in 2017, Room Tax revenues are allocated through the Room Tax Commission. Under Wisconsin state law, 70% of total revenue must be utilized for tourism and marketing efforts and tangible municipal development. The budget outlined in the Adopted Budget reflects the budget adopted by the Room Tax Commission.

### 2023 Budget Highlights

The 2023 Executive Budget reflects funding allocations adopted by the Room Tax Commission. These adjustments reflect an overall \$4.8m increase in Room Tax revenues when compared to the 2022 Adopted Budget. Budget increases will be implemented by:

- Budgeting \$19.0 million in Room Tax receipts, a \$4.8 million increase from the 2022 Adopted Budget
- Allocating \$5.5 million to the Greater Madison Convention and Visitors Bureau, a \$1.4 million increase from the 2022 Adopted Budget
- Allocating \$222,500 for City Tourism Marketing Activities, a \$77,500 increase from the 2022 Adopted Budget
- Allocating \$4.8 million to fund operating costs at Monona Terrace, a \$863,625 increase from the 2022 Adopted Budget
- Allocating \$2.1 million to the Overture Center, a \$495,000 increase from the 2022 Adopted Budget
- Allocating \$738,152 to the Alliant Energy Center, Henry Vilas Zoo and Olbrich Gardens. No amounts were allocated to these entities in the 2022 Adopted Budget
- Budgeting \$5.6 million of Room Tax revenue to be retained by the General Fund, a \$1.4 million increase from the 2022 Adopted Budget
- See the Room Tax Fund in the Cash Flow section for a full breakout of 2023 expenditures authorized by the Room Tax Commission

**Room Tax Commission**

Function:

**Planning & Development***Budget Overview*

## Agency Budget by Fund

<b>Fund</b>	<b>2021 Actual</b>	<b>2022 Adopted</b>	<b>2022 Projected</b>	<b>2023 Request</b>	<b>2023 Executive</b>
Other Restricted	14,490,338	14,252,850	14,252,850	14,252,850	21,018,135
<b>Total</b>	<b>\$ 14,490,338</b>	<b>\$ 14,252,850</b>	<b>\$ 14,252,850</b>	<b>\$ 14,252,850</b>	<b>\$ 21,018,135</b>

## Agency Budget by Service

<b>Service</b>	<b>2021 Actual</b>	<b>2022 Adopted</b>	<b>2022 Projected</b>	<b>2023 Request</b>	<b>2023 Executive</b>
Room Tax Commission	14,490,338	14,252,850	14,252,850	14,252,850	21,018,135
	<b>\$ 14,490,338</b>	<b>\$ 14,252,850</b>	<b>\$ 14,252,850</b>	<b>\$ 14,252,850</b>	<b>\$ 21,018,135</b>

## Agency Budget by Major-Revenue

<b>Major Revenue</b>	<b>2021 Actual</b>	<b>2022 Adopted</b>	<b>2022 Projected</b>	<b>2023 Request</b>	<b>2023 Executive</b>
General Revenues	(12,088,390)	(14,250,000)	(14,250,000)	(14,250,000)	(19,000,000)
Invest Other Contrib	(1,948)	(2,850)	(2,850)	(2,850)	(40,247)
Other Finance Source	-	-	-	-	(1,977,888)
Transfer In	(2,400,000)	-	-	-	-
<b>Total</b>	<b>\$ (14,490,338)</b>	<b>\$ (14,252,850)</b>	<b>\$ (14,252,850)</b>	<b>\$ (14,252,850)</b>	<b>\$ (21,018,135)</b>

## Agency Budget by Major-Expense

<b>Major Expense</b>	<b>2021 Actual</b>	<b>2022 Adopted</b>	<b>2022 Projected</b>	<b>2023 Request</b>	<b>2023 Executive</b>
Purchased Services	5,471,195	5,875,000	5,875,000	5,875,000	8,629,689
Debt Othr Financing	2,938,165	4,278	4,278	4,278	-
Transfer Out	6,080,978	8,373,572	8,373,572	8,373,572	12,388,446
<b>Total</b>	<b>\$ 14,490,338</b>	<b>\$ 14,252,850</b>	<b>\$ 14,252,850</b>	<b>\$ 14,252,850</b>	<b>\$ 21,018,135</b>

**Room Tax Commission**

Function:

Planning &amp; Development

*Service Overview***Service:** Room Tax Commission*Service Description*

This service is responsible for administering the Room Tax fund as prescribed by the Room Tax Commission, which is fully supported by revenues from Room Tax receipts. The goal of the service is to promote Madison as a destination through marketing and tourism related activities and tangible municipal development.

*Activities Performed by this Service*

- Support operations for Monona Terrace.
- Continue current contract with the Greater Madison Visitors Bureau, which was amended in 2020 in wake of reduced Room Tax revenue.
- Provide funding for tourism related efforts, including Sister Cities, firework events, civic conferences and fairs, and arts events.

*Service Budget by Fund*

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive
General	-	-	-	-	-
Other-Expenditures	14,490,338	14,252,850	14,252,850	14,252,850	21,018,135
<b>Total</b>	<b>\$ 14,490,338</b>	<b>\$ 14,252,850</b>	<b>\$ 14,252,850</b>	<b>\$ 14,252,850</b>	<b>\$ 21,018,135</b>

*Service Budget by Account Type*

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive
Revenue	(14,490,338)	(14,252,850)	(14,252,850)	(14,252,850)	(21,018,135)
Personnel	-	-	-	-	-
Non-Personnel	14,490,338	14,252,850	14,252,850	14,252,850	21,018,135
Agency Charges	-	-	-	-	-
<b>Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>

**Room Tax Commission**

Function: **Planning & Development**

Line Item Detail

Agency Primary Fund: Other Restricted

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive
General Revenues					
Room Tax	(12,088,276)	(14,250,000)	(14,250,000)	(14,250,000)	(19,000,000)
Pen Int Delinq Other Tax	(114)	-	-	-	-
<b>General Revenues Total</b>	<b>\$ (12,088,390)</b>	<b>\$ (14,250,000)</b>	<b>\$ (14,250,000)</b>	<b>\$ (14,250,000)</b>	<b>\$ (19,000,000)</b>
Invest Other Contrib					
Interest	(1,948)	(2,850)	(2,850)	(2,850)	(40,247)
<b>Invest Other Contrib Total</b>	<b>\$ (1,948)</b>	<b>\$ (2,850)</b>	<b>\$ (2,850)</b>	<b>\$ (2,850)</b>	<b>\$ (40,247)</b>
Other Finance Source					
Fund Balance Applied	-	-	-	-	(1,977,888)
<b>Other Finance Source Total</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ (1,977,888)</b>
Transfer In					
Transfer In From Tax Incremen	(2,400,000)	-	-	-	-
<b>Transfer In Total</b>	<b>\$ (2,400,000)</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>
Purchased Services					
Conferences & Training	-	-	-	-	35,000
Memberships	-	-	-	-	15,000
Consulting Services	21,096	-	-	-	-
Advertising Services	490	-	-	-	-
Program Services	-	15,000	15,000	15,000	20,000
Other Services & Expenses	3,000	15,000	15,000	15,000	15,000
Grants	5,446,609	5,845,000	5,845,000	5,845,000	8,544,689
<b>Purchased Services Total</b>	<b>\$ 5,471,195</b>	<b>\$ 5,875,000</b>	<b>\$ 5,875,000</b>	<b>\$ 5,875,000</b>	<b>\$ 8,629,689</b>
Debt Othr Financing					
Interest	-	1,428	1,428	1,428	-
Fund Balance Generated	2,938,165	2,850	2,850	2,850	-
<b>Debt Othr Financing Total</b>	<b>\$ 2,938,165</b>	<b>\$ 4,278</b>	<b>\$ 4,278</b>	<b>\$ 4,278</b>	<b>\$ -</b>
Transfer Out					
Transfer Out To General	2,400,000	4,275,000	4,275,000	4,275,000	5,700,000
Transfer Out To Debt Service	-	136,472	136,472	136,472	207,721
Transfer Out To Capital	-	-	-	-	1,655,000
Transfer Out To Cnvt Center	3,680,978	3,962,100	3,962,100	3,962,100	4,825,725
<b>Transfer Out Total</b>	<b>\$ 6,080,978</b>	<b>\$ 8,373,572</b>	<b>\$ 8,373,572</b>	<b>\$ 8,373,572</b>	<b>\$ 12,388,446</b>