

# Golf Enterprise

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## *Agency Overview*

### Agency Mission

The mission of the Golf Enterprise is to provide the Madison area golfing public with the finest possible golfing conditions at reasonable prices and for all levels of play.

### Agency Overview

The Agency is responsible for golf course maintenance and operations at Madison's four golf courses. The goal of the agency is to operate a golf system that is fully self-sustaining and provides affordable, accessible, and quality golfing opportunities while maintaining a high level of customer service. The Golf Enterprise will advance this goal by working with The First Tee to improve the lives and opportunities for Madison's youth who participate in their programming and stakeholders to develop an actionable plan to ensure the mission of the Golf Enterprise is met.

### 2023 Budget Highlights

Service: Golf Enterprise

- Budget maintains current level of service and operating model for Golf Enterprise.

**Golf Courses**Function: **Public Works***Budget Overview*

## Agency Budget by Fund

<b>Fund</b>	<b>2021 Actual</b>	<b>2022 Adopted</b>	<b>2022 Projected</b>	<b>2023 Request</b>	<b>2023 Executive</b>
Golf Courses	4,294,299	3,559,688	4,005,371	3,730,586	3,764,729
<b>Total</b>	<b>\$ 4,294,299</b>	<b>\$ 3,559,688</b>	<b>\$ 4,005,371</b>	<b>\$ 3,730,586</b>	<b>\$ 3,764,729</b>

## Agency Budget by Service

<b>Service</b>	<b>2021 Actual</b>	<b>2022 Adopted</b>	<b>2022 Projected</b>	<b>2023 Request</b>	<b>2023 Executive</b>
Golf Operations	4,294,299	3,559,688	4,005,371	3,730,586	3,764,729
<b>Total</b>	<b>\$ 4,294,299</b>	<b>\$ 3,559,688</b>	<b>\$ 4,005,371</b>	<b>\$ 3,730,586</b>	<b>\$ 3,764,729</b>

## Agency Budget by Major-Revenue

<b>Major Revenue</b>	<b>2021 Actual</b>	<b>2022 Adopted</b>	<b>2022 Projected</b>	<b>2023 Request</b>	<b>2023 Executive</b>
Charges For Services	(4,283,640)	(3,481,792)	(3,770,231)	(3,653,091)	(3,653,091)
Invest Other Contrib	-	(20,000)	(20,000)	-	-
Misc Revenue	(10,659)	(48,000)	7,415	(48,000)	(48,000)
Other Finance Source	-	(9,896)	(222,554)	(29,495)	(63,638)
<b>Total</b>	<b>\$ (4,294,299)</b>	<b>\$ (3,559,688)</b>	<b>\$ (4,005,371)</b>	<b>\$ (3,730,586)</b>	<b>\$ (3,764,729)</b>

## Agency Budget by Major-Expense

<b>Major Expense</b>	<b>2021 Actual</b>	<b>2022 Adopted</b>	<b>2022 Projected</b>	<b>2023 Request</b>	<b>2023 Executive</b>
Charges For Services	-	-	(89,040)	-	-
Salaries	1,328,206	1,508,677	1,594,502	1,510,432	1,529,771
Benefits	297,727	276,588	299,030	280,085	287,099
Supplies	559,269	621,179	829,494	629,329	629,329
Purchased Services	723,730	687,810	818,134	767,840	767,840
Debt Othr Financing	887,012	1	87,818	-	44,360
Inter Depart Charges	309,021	220,983	220,983	298,450	306,331
Transfer Out	189,334	244,451	244,451	244,451	200,000
<b>Total</b>	<b>\$ 4,294,299</b>	<b>\$ 3,559,688</b>	<b>\$ 4,005,371</b>	<b>\$ 3,730,586</b>	<b>\$ 3,764,729</b>

**Golf Courses**

Function:

Public Works

*Service Overview***Service:** Golf Operations*Service Description*

This service oversees the operation and maintenance of the Yahara Hills, Odana Hills, Monona and Glenway Golf Courses, which provide a total of 72 holes of play. The goal of the service is a golf enterprise fund that is fully self-sustaining and provides affordable, accessible, and quality golfing opportunities.

*Activities Performed by this Service*

- **Golf Course Maintenance:** Maintain the four golf courses by irrigating and mowing the greens and fairways, repairing and caring for mowing equipment and vehicles, and providing tee and green supplies.
- **Golf Clubhouses:** Provide clubhouses and staff to set up tee times, check in, rent golf carts, accept payment of greens fees, purchase concessions at the snack bars, and purchase golf accessories at the pro shops.

*Service Budget by Fund*

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive
General	-	-	-	-	-
Other-Expenditures	4,294,299	3,559,688	4,005,371	3,730,586	3,764,729
<b>Total</b>	<b>\$ 4,294,299</b>	<b>\$ 3,559,688</b>	<b>\$ 4,005,371</b>	<b>\$ 3,730,586</b>	<b>\$ 3,764,729</b>

*Service Budget by Account Type*

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive
Revenue	(4,294,299)	(3,559,688)	(4,094,411)	(3,730,586)	(3,764,729)
Personnel	1,625,933	1,785,264	1,893,532	1,790,517	1,816,870
Non-Personnel	2,359,345	1,553,440	1,979,896	1,641,619	1,641,529
Agency Charges	309,021	220,983	220,983	298,450	306,331
<b>Total</b>	<b>\$ 0</b>	<b>\$ -</b>	<b>\$ (0)</b>	<b>\$ (0)</b>	<b>\$ 0</b>

**Golf Courses**

Function:

Public Works

Line Item Detail

Agency Primary Fund: Golf Courses

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive
Charges For Services					
Catering Concessions	(487,081)	(480,000)	(431,468)	(504,000)	(504,000)
Facility Rental	(875,170)	(670,000)	(798,807)	(675,000)	(675,000)
Memberships	(328,135)	(320,000)	(334,673)	(327,600)	(327,600)
Reimbursement Of Expense	(90,393)	(2,000)	(89,323)	(2,000)	(2,000)
Golf Courses	(2,502,862)	(2,009,792)	(2,205,000)	(2,144,491)	(2,144,491)
<b>Charges For Services Total</b>	<b>\$ (4,283,640)</b>	<b>\$ (3,481,792)</b>	<b>\$ (3,859,272)</b>	<b>\$ (3,653,091)</b>	<b>\$ (3,653,091)</b>
Invest Other Contrib					
Contributions & Donations	-	(20,000)	(20,000)	-	-
<b>Invest Other Contrib Total</b>	<b>\$ -</b>	<b>\$ (20,000)</b>	<b>\$ (20,000)</b>	<b>\$ -</b>	<b>\$ -</b>
Misc Revenue					
Miscellaneous Revenue	(10,659)	(48,000)	7,415	(48,000)	(48,000)
<b>Misc Revenue Total</b>	<b>\$ (10,659)</b>	<b>\$ (48,000)</b>	<b>\$ 7,415</b>	<b>\$ (48,000)</b>	<b>\$ (48,000)</b>
Other Finance Source					
Fund Balance Applied	-	(9,896)	(222,554)	(29,495)	(63,638)
<b>Other Finance Source Total</b>	<b>\$ -</b>	<b>\$ (9,896)</b>	<b>\$ (222,554)</b>	<b>\$ (29,495)</b>	<b>\$ (63,638)</b>
Salaries					
Permanent Wages	453,195	556,029	561,486	559,515	559,515
Salary Savings	-	(6,314)	-	(11,190)	(11,190)
Pending Personnel	-	64,017	-	67,017	86,356
Premium Pay	24,696	2,564	22,740	2,709	2,709
Workers Compensation Wages	19,597	-	-	-	-
Compensated Absence	(49,790)	16,467	1,455	16,467	16,467
Hourly Wages	781,196	836,809	896,189	836,809	836,809
Overtime Wages Permanent	60,621	14,375	72,193	14,375	14,375
Overtime Wages Hourly	38,691	24,730	40,438	24,730	24,730
<b>Salaries Total</b>	<b>\$ 1,328,206</b>	<b>\$ 1,508,677</b>	<b>\$ 1,594,502</b>	<b>\$ 1,510,432</b>	<b>\$ 1,529,771</b>
Benefits					
Unemployment Benefits	80,136	71,184	-	71,183	71,183
Health Insurance Benefit	97,375	108,386	155,705	115,989	121,568
Wage Insurance Benefit	2,414	2,392	2,393	2,387	2,387
WRS	58,172	36,141	49,800	36,369	38,047
FICA Medicare Benefits	106,784	41,091	78,576	41,409	41,166
Licenses & Certifications	95	-	-	-	-
Post Employment Health Plans	13,687	17,394	12,557	12,747	12,747
Other Post Emplymnt Benefit	5,712	-	-	-	-
Pension Expense	(66,647)	-	-	-	-
<b>Benefits Total</b>	<b>\$ 297,727</b>	<b>\$ 276,588</b>	<b>\$ 299,030</b>	<b>\$ 280,085</b>	<b>\$ 287,099</b>

**Golf Courses**

Function:

Public Works

Line Item Detail

Agency Primary Fund: Golf Courses

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive
Supplies					
Office Supplies	2,502	10,350	5,497	10,500	10,500
Copy Printing Supplies	186	400	300	400	400
Hardware Supplies	280	1,929	9,601	1,929	1,929
Work Supplies	62,175	43,900	34,816	45,900	45,900
Janitorial Supplies	7,044	7,300	6,103	7,300	7,300
Safety Supplies	1,331	3,500	5,209	3,500	3,500
Building	-	300	-	300	300
Building Supplies	3,060	11,650	4,232	11,650	11,650
Landscaping Supplies	11,488	16,150	17,656	16,150	16,150
Trees Shrubs Plants	563	500	-	500	500
Fertilizers And Chemicals	138,871	136,000	144,796	140,500	140,500
Machinery And Equipment	57,536	72,000	168,656	72,000	72,000
Equipment Supplies	82,861	91,600	177,839	91,600	91,600
Oil	-	100	-	100	100
Inventory	191,371	225,500	254,789	227,000	227,000
<b>Supplies Total</b>	<b>\$ 559,269</b>	<b>\$ 621,179</b>	<b>\$ 829,494</b>	<b>\$ 629,329</b>	<b>\$ 629,329</b>
Purchased Services					
Natural Gas	13,363	12,000	39,321	13,800	13,800
Electricity	70,717	68,000	79,637	71,401	71,401
Water	219,782	149,000	219,782	164,000	164,000
Stormwater	78,663	90,500	87,897	98,000	98,000
Telephone	1,851	2,000	2,208	2,515	2,515
Cellular Telephone	453	220	400	470	470
Systems Comm Internet	5,064	2,000	4,838	2,000	2,000
Building Improv Repair Maint	1,649	5,100	1,591	5,100	5,100
Pest Control	1,340	2,280	1,290	2,280	2,280
Comm Device Mntc	-	2,000	-	2,000	2,000
Equipment Mntc	6,363	25,120	12,261	18,620	18,620
System & Software Mntc	75	16,078	2,128	16,078	16,078
Rental Of Equipment	128,219	145,000	147,668	182,064	182,064
Memberships	29	-	67	-	-
Uniform Laundry	197	700	429	700	700
Audit Services	1,525	1,525	1,525	1,525	1,525
Credit Card Services	123,215	117,000	144,757	140,000	140,000
Management Services	2,233	9,850	2,790	9,850	9,850
Consulting Services	13,963	-	16,325	-	-
Advertising Services	697	17,000	7,146	17,000	17,000
Security Services	2,676	1,670	2,600	1,670	1,670
Other Services & Expenses	49,502	18,000	40,905	16,000	16,000
Permits & Licenses	2,152	2,767	2,568	2,767	2,767
<b>Purchased Services Total</b>	<b>\$ 723,730</b>	<b>\$ 687,810</b>	<b>\$ 818,134</b>	<b>\$ 767,840</b>	<b>\$ 767,840</b>
Debt Othr Financing					
Principal	-	-	-	-	40,727
Interest	6,928	-	5,584	-	3,633
Depreciation	102,792	-	82,234	-	-
Fund Balance Generated	777,292	1	-	-	-
<b>Debt Othr Financing Total</b>	<b>\$ 887,012</b>	<b>\$ 1</b>	<b>\$ 87,818</b>	<b>\$ -</b>	<b>\$ 44,360</b>

**Golf Courses**

Function:

Public Works

*Line Item Detail*

Agency Primary Fund: Golf Courses

	2021 Actual	2022 Adopted	2022 Projected	2023 Request	2023 Executive
Inter Depart Charges					
ID Charge From GF	10,054	20,778	20,778	10,724	10,724
ID Charge From Attorney	-	-	-	10,804	10,804
ID Charge From Civil Rights	2,207	2,271	2,271	2,262	2,262
ID Charge From Finance	35,403	42,995	42,995	40,677	40,677
ID Charge From Human Resour	18,299	20,485	20,485	4,286	4,286
ID Charge From Information Te	30,508	14,419	14,419	18,328	18,328
ID Charge From Mayor	4,276	3,941	3,941	4,086	4,086
ID Charge from EAP	-	476	476	571	571
ID Charge From Fleet Services	184,359	92,259	92,259	175,219	180,368
ID Charge From Traffic Eng	555	-	-	-	-
ID Charge From Insurance	9,430	9,430	9,430	7,140	9,872
ID Charge From Workers Comp	13,929	13,929	13,929	24,351	24,351
<b>Inter Depart Charges Total</b>	<b>\$ 309,021</b>	<b>\$ 220,983</b>	<b>\$ 220,983</b>	<b>\$ 298,450</b>	<b>\$ 306,331</b>
Transfer Out					
Transfer Out To General	189,334	200,000	200,000	200,000	200,000
Transfer Out To Debt Service	-	44,451	44,451	44,451	-
<b>Transfer Out Total</b>	<b>\$ 189,334</b>	<b>\$ 244,451</b>	<b>\$ 244,451</b>	<b>\$ 244,451</b>	<b>\$ 200,000</b>

**Golf Courses**

**Function: Public Works**

*Position Summary*

Classification	CG	2022 Budget Adopted		2023 Budget			
				Request		Executive	
		FTEs	Amount	FTEs	Amount	FTEs	Amount
GREENSKEEPER 1-16	16	2.00	122,633	2.00	123,245	2.00	123,245
GREENSKEEPER 2-16	16	1.00	71,621	1.00	71,979	1.00	71,979
GREENSKEEPER 3-16	16	1.00	73,599	1.00	73,966	1.00	73,966
MAINT MECH 1-16	16	1.00	71,621	1.00	71,979	1.00	71,979
PKS EQUIP MECH 1-16	16	1.00	68,395	1.00	68,737	1.00	68,737
GOLF PROGRAM SUPV-18	18	1.00	72,143	1.00	73,214	1.00	73,214
GOLF CLUB OPER SUPV 2-18	18	1.00	76,016	1.00	76,395	1.00	76,395
<b>TOTAL</b>		<b>8.00</b>	<b>556,028</b>	<b>8.00</b>	<b>559,515</b>	<b>8.00</b>	<b>559,515</b>

Salary amounts recorded on this page are for total budgeted salaries; this amount may differ from budgeted permanent wages as presented in the Line Item Detail due to payroll allocations to other funding sources (capital projects, grants, etc.) or inter-agency services are not reflected in this summary page.