Golf Enterprise

Agency Overview

Agency Mission

The mission of the Golf Enterprise is to provide the Madison area golfing public with the finest possible golfing conditions at reasonable prices and for all levels of play.

Agency Overview

The agency is responsible for golf course maintenance and operations at Madison's four golf courses. The goals for the Golf Enterprise are to provide quality and affordable golf at all four courses and to achieve operational profitability.

2018 Budget Highlights

The 2018 Adopted Budget includes funding for:

O Maintaining the current level of service.

Budget Overview

Budget by Service (All Funds)

	2	016 Actual	2017 Adopted 2017 Projected		2018 Request	2018 Executive	2018 Adopted	
Revenue								
Golf Operations		(3,410,395)	(3,257,656	(3,208,910	(3,241,101)	(3,245,313)	(3,245,313)	
Total Revenue	\$	(3,410,395)	\$ (3,257,656	\$ (3,208,910	(3,241,101)	\$ (3,245,313)	\$ (3,245,313)	
Expense								
Golf Operations		3,410,395	3,257,656	3,208,910	3,241,101	3,245,313	3,245,313	
Total Expense	\$	3,410,395	\$ 3,257,656	\$ 3,208,910	\$ 3,241,101	\$ 3,245,313	\$ 3,245,313	
Net General Fund	\$	-	\$ -	\$ -	\$ -	\$ -	\$ -	

Budget by Fund & Major

Fund: Golf Courses

	20	16 Actual	202	17 Adopted	2017	Projected	2018	Request	2018	Executive	201	18 Adopted
Revenue												
Intergovernmental Revenues		-		(46,000)		(46,000)		-		-		-
Charges for Services		(3,188,858)		(3,184,156)		(2,834,156)		(3,218,485)		(3,218,485)		(3,218,485)
Investments & Contributions		(1,771)		(1,200)		(1,200)		(966)		(966)		(966)
Misc Revenue		(26,668)		(23,800)		(23,800)		(21,650)		(21,650)		(21,650)
Other Finance Source		(193,099)		(2,500)		(303,754)		-		(4,212)		(4,212)
Total Revenue	\$	(3,410,395)	\$	(3,257,656)	\$	(3,208,910)	\$	(3,241,101)	\$	(3,245,313)	\$	(3,245,313)
Expense												
Salaries		1,430,600		1,246,649		1,205,716		1,363,534		1,363,534		1,363,534
Benefits		351,145		236,312		296,326		244,046		244,554		244,554
Supplies		625,215		617,675		557,675		588,100		588,100		588,100
Purchased Services		465,384		522,946		515,132		496,655		496,655		496,655
Debt & Other Financing		3,969		388,089		388,074		284,541		285,156		285,156
Inter Departmental Charges		294,919		225,966		225,968		264,225		267,314		267,314
Transfer Out		239,164		20,020		20,020		-		-		-
Total Expense	\$	3,410,395	\$	3,257,656	\$	3,208,910	\$	3,241,101	\$	3,245,313	\$	3,245,313
Net General Fund	Ś	_	Ś	_	Ś	_	Ś	_	Ś	_	Ś	_

Function: Public Works & Transportation

Service Overview

Service: Golf Operations

Service Description

This service oversees the operation and maintenance of the Yahara Hills, Odana Hills, Monona and Glenway Golf Courses, which provide a total of 72 holes of play. The goal of the service is to provide access to the game of golf to all people of the community and surrounding areas, while keeping prices affordable.

2018 Planned Activities

- Maintain a high level of customer service.
- Maintain the loyalty benefits program as an incentive for repeat business.
- Offer instructional programs to golfers of all ages and skill levels.
- Refine and continue the winter golf simulator program, new in 2017.

Service Budget by Account Type

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive	2018 Adopted
Revenue	(3,410,395)	(3,257,656)	(3,208,910)	(3,241,101)	(3,245,313)	(3,245,313)
Expense	3,410,395	3,257,656	3,208,910	3,241,101	3,245,313	3,245,313
Net Service Budget	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -

Line Item Detail

Agency Primary Fund: Golf Courses

Intergovernmental Revenues												
	2016 Actual		2017 Adopted		2017 Projected		2018 Request		2018 Executive		2018 Adopted	
Local Revenues Operating		-	(46,000)		(46,000)		-	-		-		
TOTAL	\$	-	\$ (46,000)	\$	\$ (46,000)	\$	-	\$	-	\$	-	
Charges for Service												
		2016 Actual	2017 Adopted	2	2017 Projected	2	2018 Request	20	018 Executive	20	018 Adopted	
Catering Concessions		(513,262)	(481,000)		(416,000)		(516,750)		(516,750)		(516,750)	
Facility Rental		(685,036)	(679,098)		(579,098)		(688,900)		(688,900)		(688,900)	
Memberships		(311,619)	(5,000)		(5,000)		(311,000)		(311,000)		(311,000)	
Reimbursement Of Expense		(1,742)	(1,500)		(1,500)		(1,885)		(1,885)		(1,885)	
Golf Courses		(1,677,199)	(2,017,558)		(1,832,558)		(1,699,950)		(1,699,950)		(1,699,950)	
TOTAL	\$	(3,188,858)	\$ (3,184,156)	\$	\$ (2,834,156)	\$	(3,218,485)	\$	(3,218,485)	\$	(3,218,485)	
Investments & Contributions												
		2016 Actual	2017 Adopted	2	2017 Projected	Ź	2018 Request	20	018 Executive	2018 Adopted		
Interest		(1,771)	(1,200)		(1,200)		(966)		(966)		(966)	
TOTAL	\$	(1,771)	\$ (1,200)	\$	\$ (1,200)	\$	(966)	\$	(966)	\$	(966)	
Misc Revenue												
		2016 Actual	2017 Adopted	2	2017 Projected	2	2018 Request	20	018 Executive	20	D18 Adopted	
Miscellaneous Revenue		(26,668)	(23,800)		(23,800)		(21,650)		(21,650)		(21,650)	
TOTAL	\$	(26,668)	\$ (23,800)	\$	\$ (23,800)	\$	(21,650)	\$	(21,650)	\$	(21,650)	
Other Finance Sources												
		2016 Actual	2017 Adopted	2	2017 Projected	2	2018 Request	20	018 Executive	20	018 Adopted	
Trade In Allowance		-	(2,500)		(2,500)		-		-		-	
Fund Balance Applied		(193,099)	-		(301,254)		-		(4,212)		(4,212)	
TOTAL	\$	(193,099)	\$ (2,500)	\$	\$ (303,754)	\$	-	\$	(4,212)	\$	(4,212)	
Salaries												
		2016 Actual	2017 Adopted	2	2017 Projected	2	2018 Request	20	018 Executive	20	018 Adopted	
Permanent Wages		410,449	478,473		478,473		496,879		496,879		496,879	
Salary Savings		-	(49,314)		(49,314)		(49,314)		(49,314)		(49,314)	
Premium Pay		26,379	-		8,744		6,837		6,837		6,837	
Compensated Absence		28,659	-		-		28,659		28,659		28,659	
Hourly Wages		903,809	797,175		742,175		858,159		858,159		858,159	
Overtime Wages Permanent		38,263	-		11,890		2,000		2,000		2,000	
Overtime Wages Hourly		23,041	20,315		13,748		20,315		20,315		20,315	
TOTAL	\$	1,430,600	\$ 1,246,649	\$	\$ 1,205,716	\$	1,363,534	\$	1,363,534	\$	1,363,534	
Benefits												
		2016 Actual	2017 Adopted	2	2017 Projected	2	2018 Request	20	018 Executive	20	018 Adopted	

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive	2018 Adopted
Benefit Savings	-	(13,610)	(13,610)	(13,610)	(13,610)	(13,610)
Unemployment Benefits	70,864	-	45,198	70,864	70,864	70,864
Health Insurance Benefit	81,396	88,064	90,943	97,955	98,881	98,881
Wage Insurance Benefit	1,768	1,697	2,583	1,992	1,992	1,992
WRS	49,111	58,893	58,898	33,787	33,293	33,293
FICA Medicare Benefits	106,689	96,764	96,769	37,278	37,354	37,354
Licenses & Certifications	325	-	-	-	-	-
Post Employment Health Plans	-	4,504	15,545	15,780	15,780	15,780
Other Post Emplymnt Benefit	(2,167)	-	-	-	-	-
Pension Expense	43,159	-	-	-	-	-
TOTAL	\$ 351,145	\$ 236,312	\$ 296,326	\$ 244,046	\$ 244,554	\$ 244,554

Line Item Detail

Agency Primary Fund: Golf Courses

Supplies

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive	2018 Adopted
Purchasing Card Unallocated	(821)	-	-	-	-	-
Office Supplies	18,271	3,650	3,650	3,750	3,750	3,750
Copy Printing Supplies	355	2,150	2,150	400	400	400
Hardware Supplies	1,366	6,500	6,500	200	200	200
Work Supplies	39,826	29,800	29,800	32,250	32,250	32,250
Janitorial Supplies	7,400	9,250	9,250	7,600	7,600	7,600
Safety Supplies	1,736	4,975	4,975	3,500	3,500	3,500
Uniform Clothing Supplies	-	1,000	1,000	-	-	-
Building	238	-	-	-	-	-
Building Supplies	8,795	48,000	45,500	8,350	8,350	8,350
HVAC Supplies	-	1,500	1,500	-	-	-
Landscaping Supplies	8,394	5,000	5,000	10,700	10,700	10,700
Trees Shrubs Plants	1,688	3,250	3,250	6,250	6,250	6,250
Fertilizers And Chemicals	167,953	133,000	133,000	133,000	133,000	133,000
Machinery And Equipment	48,113	90,000	62,600	103,500	103,500	103,500
Equipment Supplies	82,837	69,600	69,600	75,600	75,600	75,600
Oil	124	-	-	-	-	-
Inventory	238,941	210,000	179,900	203,000	203,000	203,000
TOTAL	\$ 625,215	\$ 617,675	\$ 557,675	\$ 588,100	\$ 588,100	\$ 588,100

Purchased Services

	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive	2018 Adopted
Natural Gas	7,758	17,000	17,000	15,500	15,500	15,500
Electricity	66,110	88,000	88,000	78,000	78,000	78,000
Water	88,609	96,400	96,400	97,000	97,000	97,000
Stormwater	49,819	47,500	47,500	46,500	46,500	46,500
Telephone	2,243	13,438	13,438	4,500	4,500	4,500
Cellular Telephone	507	800	800	300	300	300
Systems Comm Internet	1,439	3,500	3,500	1,500	1,500	1,500
Building Improv Repair Maint	26,383	2,000	2,000	500	500	500
Pest Control	-	1,000	1,000	1,000	1,000	1,000
Landscaping	199	-	-	-	-	-
Comm Device Mntc	-	7,750	7,750	2,000	2,000	2,000
Equipment Mntc	18,552	10,300	10,300	18,350	18,350	18,350
System & Software Mntc	4,100	3,988	3,991	4,100	4,100	4,100
Rental Of Equipment	113,314	150,205	142,388	153,300	153,300	153,300
Mileage	-	500	500	-	-	-
Uniform Laundry	746	800	800	700	700	700
Audit Services	1,700	1,700	1,700	1,725	1,725	1,725
Credit Card Services	46,152	39,075	39,075	40,700	40,700	40,700
Delivery Freight Charges	100	-	-	-	-	-
Management Services	11,023	9,750	9,750	8,750	8,750	8,750
Advertising Services	7,447	10,500	10,500	10,500	10,500	10,500
Security Services	1,270	1,240	1,240	1,530	1,530	1,530
Other Services & Expenses	15,429	12,100	12,100	7,000	7,000	7,000
Permits & Licenses	2,484	5,400	5,400	3,200	3,200	3,200
OTAL	\$ 465,384	\$ 522,946	\$ 515,132	\$ 496,655	\$ 496,655	\$ 496,655

Line Item Detail

Agency Primary Fund: Golf Courses

Debt & Other Financing

Debt & Other Financing						
	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive	2018 Adopted
Principal	-	9,400	9,400	35,287	34,908	34,908
Interest	3,969	3,775	3,775	8,541	11,084	11,084
PILOT	-	172,230	172,230	239,164	239,164	239,164
Fund Balance Generated	-	202,684	202,669	1,549	-	-
TOTAL	\$ 3,969	\$ 388,089	\$ 388,074	\$ 284,541	\$ 285,156	\$ 285,156
Inter-Departmental Charges						
	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive	2018 Adopted
ID Charge From Information Tec	15,756	19,392	19,394	20,160	20,160	20,160
ID Charge From Fleet Services	259,076	182,521	182,521	220,012	220,012	220,012
ID Charge From Traffic Eng	67	-	-	-	-	-
ID Charge From Insurance	4,929	7,867	7,867	7,867	7,996	7,996
ID Charge From Workers Comp	15,091	16,186	16,186	16,186	19,146	19,146
TOTAL	\$ 294,919	\$ 225,966	\$ 225,968	\$ 264,225	\$ 267,314	\$ 267,314
Transfer Out						
	2016 Actual	2017 Adopted	2017 Projected	2018 Request	2018 Executive	2018 Adopted
Transfer Out To General	239,164	-	-	-	-	-
Transfer Out To Insurance	-	4,929	4,929	-	-	-
Transfer Out To Workers Comp		15,091	15,091			
TOTAL	\$ 239.164	\$ 20.020	\$ 20.020	Ś -	\$ -	S -

Position Summary

		20)1/			20			
		Bu	dget	Request			cutive	Adopted	
	CG	FTEs	Amount	FTEs	Amount	FTEs	Amount	FTEs	Amount
GOLF CLUB OPER SUPV	18	1.00	61,976	1.00	66,098	1.00	66,098	1.00	66,098
GOLF PROGRAM SUPV	18	1.00	58,755	1.00	63,307	1.00	63,307	1.00	63,307
GREENSKEEPER	16	4.00	235,098	4.00	240,919	4.00	240,919	4.00	240,919
MAINT MECH	16	1.00	63,314	1.00	64,620	1.00	64,620	1.00	64,620
PKS EQUIP MECH	16	1.00	59,330	1.00	61,933	1.00	61,933	1.00	61,933
TOTAL		8.00	\$ 478,473	8.00	\$ 496.877	8.00	\$ 496.877	8.00	\$ 496.877

Salary amounts recorded on this page are for total budgeted salaries; this amount may differ from budgeted permanent wages as presented in the Line Item Detail due to payroll allocations to other funding sources (capital projects, grants, etc.) or inter-agency services are not reflected in this summary page.